



ARMENIAN WOUNDED HEROES FUND


OVERVIEW, KEY INITIATIVES AND RECENT UPDATES



501(c)(3) Organization

One Mission: Protect, Save and Rehabilitate Our Heroes

August 2021



AWHF Highlights



501(c)(3) organization founded in 2016 with the goal of providing life saving equipment, infrastructure upgrades and rehabilitation programs

100% of administrative costs are covered by AWHF founders, assuring that 100% every dollar has an impact and reaches its goal

Thousands of first aid kits delivered (helping save hundreds of lives), 25+ DSUs deployed (50+ targeted for 2021) and ongoing rehabilitation

Raised over \$7.50 million from global donors in 2020 and \$1.25 million so far in 2021

AWHF Primary Programs



First Aid Kits

- First-Aid kits provide aid during the first “Golden Hour”, which is key to survival
- Kits cost ~\$50/each depending on type and complexity of tools provided



Physical and Mental Rehabilitation

- AWHF helps provide physical therapy and mobility to our wounded heroes
- Education and training initiatives are being implemented as part of the broader plan to return our heroes to a productive life



Defense Support Units (DSU's)

- Deployed at border patrol posts, DSU's help modernize and upgrade the front-line infrastructure
- DSUs provide access to showers, refrigerators, cooling and heating, first-aid, etc.



Key Initiatives

1

Rebuilding Our Defense Forces



Replenishing
Supply of
First-Aid Kits



Protective
Gear



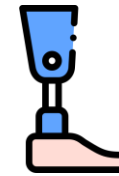
Defense
Support Units
(DSUs)

2

Medical and Rehabilitation Support



Burn Center
Supplies and
Resources



Prosthetics
Funding and
Training



Construction of
Rehabilitation
Center

3

Education and Training Support



Educational Programs Focused
on Science & Technology



Career Development & On-
Site Training Programs

4

Financial Support



Direct Financial Assistance



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1000Plus
U.S. Partner

YTD 2021 Update on Key Initiatives

Rebuilding Defense



First-Aid Kits

- **21,000 deployed** prior to 44-Day war
- We are currently rebuilding our supply, with the **first set of 5,000** first aid kits being produced in the US for our troops in Syunik



DSUs

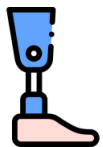
- **25+ delivered to date**; targeting 50+ for full-year
- Urgent need on the front lines ahead of the upcoming winter

Medical & Rehabilitation



Burn Center

- We continue to support the National Burn Center, and support medical **treatment in Armenia and abroad**, for critically injured heroes



Prosthetics

- **36 amputees** have received **41 prosthetics**, at a cost of **\$500,000**
- We partnered with Eternal Nation to provide prosthetics



Rehabilitation

- Temporary Rehab Center in Yerevan **fully operational** (*see page 7*)
- Construction started on 7,000 sq ft **Permanent Rehab Center**, set to be **operational in early 2022**

YTD 2021 Update on Key Initiatives (Cont'd)

Education & Training Support



Training

- Partnered with the Union of Advanced Technology Enterprises (UATE) to provide **on-the-job training to over 50** of our wounded heroes each year



Innovation Center

- Through the partnership with UATE we will be **investing \$2.5 million into educational programs for our heroes**, while introducing new scientific and production capabilities to member companies of the UATE
- The government of Armenia has recognized this as a highly strategic initiative, and **granted a 77,000 sq ft facility** in Yerevan for our new Center

Financial Support



Direct Financial Assistance

- ~\$500,000** of financial and medical assistance provided to **864** families



Հիմնադրամատուցողների
Արևմտահայաստանի
Հիմնադրամատուցողների
Հիմնադրամատ

**1000Plus
U.S. Partner**

- AWMHF has transferred **\$180,000 of directed donations** since we began our partnership on 11/1/20 through 7/31/21

ARMENIAN HEROES REHAB CENTER

Հայ Հերոսների
Վերականգնողական
Կենտրոն

*In May 2021, AWHF
opened the doors of
Armenian Heroes Rehab
Center to our disabled
veterans in need of
physical and mental
rehabilitation*



Armenian Heroes Rehabilitation Center

Հայ Ջերոսների Վերականգնողական Կենտրոն

1 Run by Sargis Stepanyan, a special ops soldier who lost both his legs and one arm while retrieving fallen comrades under enemy fire; Sargis serves as a personal trainer and mentor to our heroes in their recovery

2 Equipped with the latest training equipment for our heroes with physical disabilities, helping them regain strength and develop muscle groups critical for adapting to prosthetics

3 Houses private treatment rooms where experts work with our heroes to treat specific injuries

4 Need for rehabilitation was exacerbated by the 44-day war as thousands of our heroes sustained life-changing injuries; the rehab center helps support the recovery of our veterans



Our heroes receive one-on-one training on how to use their prosthetics. Membership is free to all our soldiers

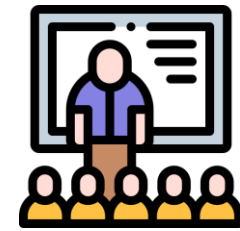
Armenian Heroes Rehabilitation Center



Innovation & Education Lab

Objectives

- Provide education, training and long-term employment opportunities to wounded heroes and aspiring scientists
- Accelerate the technology community's ability to innovate, design and prototype, with state-of-the-art equipment not currently available
- Support academic institutions with a pooled, accessible resource



Governance & Leadership

- Union of Advance Technology Enterprises (Armenia's largest NGO) and Armenian Wounded Heroes Fund will create and manage the lab
- The lab will be procured and led by an experienced professional who has run a larger facility in the U.S., and will be moving to Armenia for this position
- The Innovation & Education Lab will be an extension of UAT's nationwide Armat laboratories program
- Proceeds from the lab will be reinvested in developing technology leaders for the future, to sustain and grow these capabilities



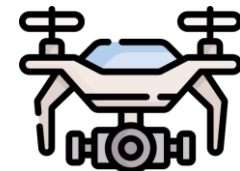
Location

- Part of new technology campus for advance technology companies, located in Yerevan



Service Oriented Offering

- The innovation lab will be accessible to the technology industry in Armenia, academia, as well as foreign customers
- PCB design and manufacturing will support manufacturers of electronic components
- Advanced machining capabilities will support emerging technology companies, particularly in the field of Unmanned Aerial Vehicles



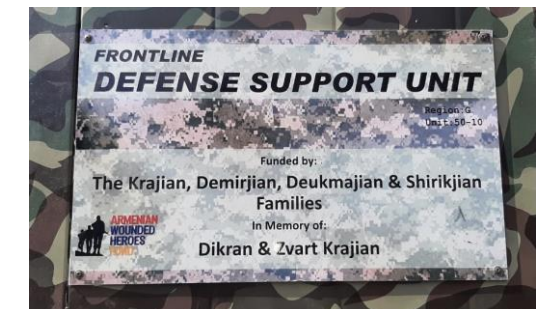
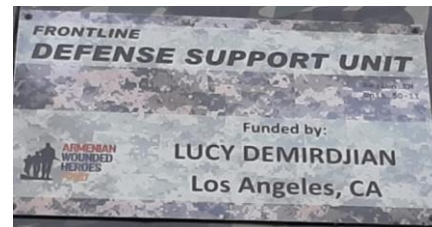
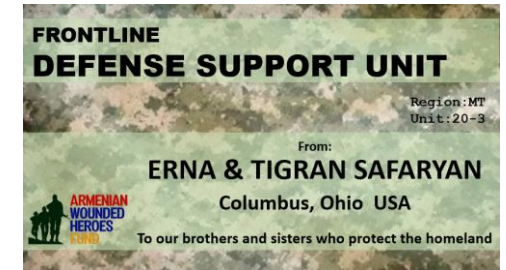
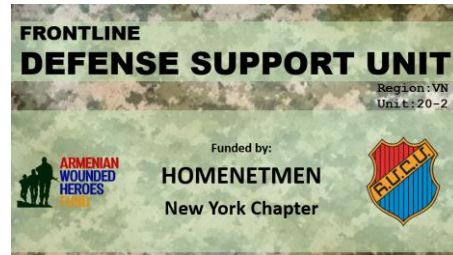
Opportunities for Diaspora Support

- Fundraising for replenishing First-Aid kits and vests remains a priority
- Rehabilitation, prosthetics, and support for returning to a normal life
- Financial support (direct or through 1000Plus)
- Defense Support Units to modernize front-line infrastructure
 - Communities, organizations, groups, and individuals are encouraged to sponsor DSUs; names of donors will be presented on a plaque on the unit



- Each DSU costs \$8,500-\$15,000, depending on its configuration, and is made in Armenia
- Fundraising with the goal of sponsoring a DSU offers an opportunity for a community, organization, or family to unify in supporting our soldiers
- DSU's offer our soldiers the ability to maintain proper hygiene, while giving them access to electricity, running water, etc.
- Donors can visit the DSUs and see their contributions in action
- AWHF hopes to deliver 50 DSUs in 2021, and has already delivered over 20 units

Diaspora Sponsored Defense Support Units



Our Heroes Returning Home

ANOTHER HERO BACK HOME SAFE

#ARMENIANHEROES



ANOTHER HERO REUNITED WITH HIS MOM

#ARMENIANHEROES



MORE OF OUR HEROES RETURN HOME SAFE TO THEIR CHILDREN

#ARMENIANHEROES



MORE HEROES RETURN HOME SAFE TO THEIR CHILDREN

#ARMENIANHEROES



OUR HEROES REUNITE WITH THEIR CHILDREN

#ARMENIANHEROES



HAPPY THAT DAD IS HOME SAFE

#ARMENIANHEROES



Donate



Online

Visit our website below to donate via PayPal

www.ArmenianWoundedHeroes.com/Donate-AWHF



Mail

Checks Payable to: Armenian Wounded Heroes Fund, Inc.

P.O. Box 484

Fair Lawn, NJ 07410-0484



Facebook & Instagram

Visit our Facebook and Instagram pages to donate or start a fundraiser

Please note we also accept appreciated stock and wire transfers for larger donations



Connect with AWHF!



www.ArmenianWoundedHeroes.com



info@ArmenianWoundedHeroes.com



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Appendix



The AWHF All-Volunteer Team



Razmig Arzoumanian
*Co-Founder,
Board Member*

- Razmig is a Managing Director and Head of Aerospace & Defense (A&D) of Lincoln International, a global investment banking firm
- Razmig started his 20+ year investment banking career at Citigroup, and previously led the global A&D group at Merrill Lynch / Bank of America
- He has also implemented various humanitarian and other investments in Armenia and Artsakh since the early 1990's



Chris Petrossian
*Co-Founder,
Board Member*

- Chris is a Managing Director, Head of the Los Angeles office and Co-Head of the Consumer Group for Lincoln International
- Chris has served in the investment banking industry for over 20 years, having started his career at Lehman Brothers and subsequently Barclays
- Chris has also been active with numerous Armenian philanthropic organizations and visited Armenia and Artsakh numerous times since 1991



Lucine Karjian
Advisory Board

- Lucine has been working in the pharmaceutical industry for over twenty years
- She began her career as a chemist in the quality control laboratory, moved to research and development and settled in pharmaceutical regulations for chemistry, manufacturing and controls
- Lucine currently serves at a large global pharmaceutical consulting firm; she was previously at Schering-Plough Research Institute (now Merck) for many years
- She has volunteered for various Armenian philanthropic organizations in the US and Armenia



The AWHF All-Volunteer Team (Cont'd)



Linda Atamian
Web Design

- Linda is a digital designer specializing in branding, print and web
- With over 20 years of design and marketing experience, her career spans a variety of industries, from large FinTech companies to small startups and individual freelance work



Hayk Matevosyan
Community Relations

- Hayk works in Mergers & Acquisitions at Assurant
- He was previously an Investment Banker at Bank of America
- He has been active across Armenian community organizations over the last decade



Daniel Andrikian
Social Media

- Daniel is currently a student pursuing a Bachelor's degree in Finance
- He volunteers as a basketball coach in his free time



Armenia Team



Major Sargis Stepanyan
Advisory Board, Mentor

- Major Sargis Stepanyan joined the AWHF advisory board in January 2018
- He was severely wounded during a special operations mission to retrieve a wounded soldier in the summer of 2014, and as a result lost both legs and his right arm
- He has joined AWHF to continue his support and mentorship of our heroes



Levon Kocharyan
Program Manager

- Levon is Project Manager at Construction & Engineering Services Co, where he is also a Certified Quality Control & Safety Manager
- He has also served as Technical Consultant to the Ministry of Labor
- Levon brings years of experience working with international organizations and managing complex projects in Armenia

1000Plus Collaboration

Overview

- 1000Plus provides families of deceased and disabled soldiers with a one-time lump sum plus monthly payments for 20 years, varied depending on rank
- Payments are categorized based on the following groups:
 - **Group I** (complete loss of work capacity) – \$20,000 lump sum; \$400 / \$500 / \$600 monthly payments
 - **Group II** (considerable loss of work capacity) – \$10,000 lump sum; \$200 / \$300 / \$400 monthly payments

Purpose

- When a soldier makes the ultimate sacrifice on the battlefield, he leaves behind parents, siblings, and often a wife and children
 - In addition to grieving and coping with the loss of a loved one, these families often have to think of new living arrangements to forego rent, find additional employment and new ways to support their children
- Similarly, the program gives disabled soldiers the financial peace of mind, allowing them to focus on physical rehabilitation, mental improvement and adjustment to a new life

Funding

- Every employed person in Armenia contributes monthly to the Foundation
- Additional funds are raised through donations from individuals, groups, and other organizations

